

## Message Text

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R 222117Z DEC 75  
FM SECSTATE WASHDC  
TO AMCONSUL HONG KONG  
INFO USLO PEKING

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E.O. 11652: N/A

TAGS: BTRA, CH, HK (FORD, HENRY II)

SUBJ: BUSINESS TRAVEL: FORD, HENRY II, CHAIRMAN,  
FORD MOTOR CO.

1. DEPARTMENT HAS BEEN INFORMED THAT CHAIRMAN HENRY FORD II  
OF FORD MOTOR COMPANY (FOMOCO) WILL BE VISITING THE PRC.  
PARTIAL ITINERARY AS FOLLOWS:

MONDAY, FEB. 16 -- ARRIVE HONG KONG 1730 (PENINSULA HOTEL)

THURSDAY, FEB. 19 -- HONG KONG TO CANTON BY TRAIN, FLIGHT  
TO PEKING (HOTEL UNKNOWN, PROBABLY PEKING)

MONDAY, FEB. 23 -- FLY PEKING TO SHANGHAI

THURSDAY, FEB. 26 -- FLY SHANGHAI TO TOKYO

2. FOMOCO WASHINGTON REPRESENTATIVE JAMES GOLDEN ADVISES  
PARTY MAY ADD ONE DAY IN PEKING, WOULD THEN DEPART  
SHANGHAI FEB. 27.

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3. PARTY OF TEN CONSISTS OF MR. AND MRS. FORD, CHARLOTTE

FORD AND HUSBAND, AND FOUR OTHER SENIOR FIRM EXECUTIVES, TWO WITH WIVES. THEY HAVE BEEN INVITED BY CHINA INTERNATIONAL TRAVEL SERVICE, BUT WITH STRONG PRCLO INTEREST, AND WE PRESUME THAT THEY WILL BE GIVEN ABOVE AVERAGE TREATMENT AND ACCESS TO PRC OFFICIALS DURING THEIR VISIT. FOMOCO HAS REQUESTED MEETINGS WITH TOP OFFICIALS SUCH AS TENG HSIAO-P'ING, LI HSIEN-NIEN, LI CH'ANG, WANG YAO-T'ING, AND MANAGING DIRECTORS OF MINMET, MACHIMPEX AND TECHIMPORT. HAS ALSO REQUESTED VISITS TO TRUCK AND TRACTOR PLANT.

4. DESPITE OBVIOUS BUSINESS INTEREST IN PRC, TRIP IS DESCRIBED BY FOMOCO AS PRIMARILY FOR FAMILIARIZATION WITH CHINESE ECONOMIC AND FOREIGN TRADE SCENE, AS WELL AS TO SET STAGE FOR POSSIBLE DEVELOPMENT OF FUTURE BUSINESS RELATIONSHIPS WITH FORD MOTOR OR SUBSIDIARIES.

5. FOR HONG KONG: FOMOCO HAS REQUESTED UNCLASSIFIED BRIEFING FOR FORD AND PARTY AT CONGEN MORNING OF FEBRUARY 18, PREFERABLY AT 10 AM. REQUESTED TOPICS INCLUDE PRC POLITICAL AND ECONOMIC/COMMERCIAL OVERVIEW AND ADVICE FOR VISITORS TO PRC (DOS, DONTs, ETIQUETTE, ETC.). FOMOCO REQUESTS CONFIRMATION OF TIME AND PLACE OF BRIEFING, FOR SCHEDULING PURPOSES.

6. TRIP HAS NOT YET BEEN PUBLICLY ANNOUNCED, AND FOMOCO REQUESTS INFO BE HELD IN CONFIDENCE. ONCE IT IS ANNOUNCED, WE ASSUME THAT HONG KONG PRESS WILL BE ANXIOUS TO INTERVIEW FORD AND PARTY. FOMOCO HAS REQUESTED THAT INQUIRIES IN THIS CONNECTION BE REFERRED TO PENINSULA HOTEL PUBLIC RELATIONS STAFF TO BE TAKEN UP WITH THE PARTY AFTER ARRIVAL.

7. FOR PEKING: DUE TO ANTICIPATED TIGHTNESS OF SCHEDULE IN PEKING, FORD PARTY IS NOT REQUESTING ANY SPECIFIC ASSISTANCE, BRIEFING, ETC. FROM USLO. WE HAVE GIVEN THEM THAYER AND THOMAS'S NAMES, AND OF COURSE INVITED THEM TO GET IN TOUCH IF THEY FEEL USLO CAN BE OF ASSISTANCE.  
KISSINGER

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